

Name of the issue: ICICI LOMBARD GENERAL INSURANCE COMPANY LIMITED (the “Company” / the “Issuer”)

**1. Type of issue (IPO/ FPO)**

Initial Public Offering (IPO)

**2. Issue size (Rs crore / Rs mm)**

Rs. 5,700.94 crores / Rs. 57,009.39 mm

*Source: Prospectus dated September 21, 2017*

**3. Grade of issue along with name of the rating agency**

- Name of rating agency: Not Applicable
- Grade: Not Applicable

**4. Subscription level (number of times).**

- 2.40 (before technical rejections and withdrawals)

*Source: Final post-issue monitoring report dated September 29, 2017*

**5. QIB holding (as a % of total outstanding capital) as disclosed to stock exchanges**

**(i) allotment in the issue**

- % of total outstanding capital: 9.51%<sup>(1)</sup>

**(ii) at the end of the 1st Quarter immediately after the listing of the issue (December 31, 2017)**

- % of total outstanding capital: 15.28% (includes entire institutional public holding in the company)<sup>(2)</sup>

**(iii) at the end of 1st FY (March 31, 2018)**

- % of total outstanding capital: 15.58% (includes entire institutional public holding in the company)<sup>(2)</sup>

**(iv) at the end of 2nd FY (March 31, 2019)**

- % of total outstanding capital: 21.19% (includes entire institutional public holding in the company)<sup>(2)</sup>

**(v) at the end of 3rd FY (March 31, 2020)**

- The third financial year post-Issue would be completed on March 31, 2020 and hence the data is not available

*Notes:*

1. As % of total outstanding share capital post-Issue; Source: Prospectus dated September 21, 2017, Final post-issue monitoring report dated September 29, 2017
2. Source: Reporting to BSE under Clause 35 of the listing agreement

## 6. Financials of the issuer

(Rs. in crores)	1 <sup>st</sup> FY (FY 2018)	2 <sup>nd</sup> FY (FY 2019)	3 <sup>rd</sup> FY (FY 2020) <sup>(1)</sup>
Income from operations	6,911.73 <sup>(2)</sup>	8,375.35 <sup>(2)</sup>	Not Available
Net Profit for the period	861.78	1,049.27	Not Available
Paid-up equity share capital	453.95	454.31	Not Available
Reserves excluding revaluation reserves	4,087.21	4866.15	Not Availables

Notes:

1. Financials not disclosed as reporting for the relevant fiscal years has not been completed
2. Denotes Premium Earned (Net)

## 7. Trading status in the scrip of the issuer :

S. No.	Particulars	Frequently Traded / Infrequently Traded
(i)	at the end of 1st FY (FY 2018)	Frequently Traded
(ii)	at the end of 2nd FY (FY 2019)	Frequently Traded
(iii)	at the end of 3rd FY (FY 2020) <sup>(1)</sup>	Not Available

Note:

1. Not disclosed as reporting for the relevant fiscal years has not been completed

**8. Change, if any, in directors of issuer from the disclosures in the offer document**

<b>S. No.</b>	<b>Particulars</b>	<b>Name of Director</b>	<b>Change due to</b>
(i)	at the end of 1st FY (during FY 2018)	No Change	No Change
(ii)	at the end of 2nd FY (during FY 2019)	Mr. N. S. Kannan	Ceased to be Director
		Mr. Vishal Mahadevia	Appointment
		Ms. Chanda Kochhar	Resignation
		Mrs. Lalita D. Gupte	Appointed as Chairperson
		Ms. Vishakha Mulye	Appointment
		Mr. Sandeep Batra	Appointment
		Mr. Gopalakrishnan S.	Retirement
	Mr. Vinod Mahajan	Appointment	
(iii)	at the end of 3rd FY (during FY 2020) <sup>(1)</sup>	Not Available	Not Available

*Note*

1. *Relevant fiscal year has not been completed*

**9. Status of implementation of project/ commencement of commercial production**

- (i) **as disclosed in the offer document** – Not applicable
- (ii) **Actual implementation**– Not applicable
- (iii) **Reasons for delay in implementation, if any** – Not applicable

**10. Status of utilization of issue proceeds**

- (i) **as disclosed in the offer document**  
Not Applicable
- (ii) **Actual utilization**

Not Applicable

- (iii) **Reasons for deviation, if any**  
Not Applicable

**11. Comments of monitoring agency, if applicable**

- (a) **Comments on use of funds – Not Applicable**
- (b) **Comments on deviation, if any, in the use of proceeds of the issue from the objects stated in the offer document – Not Applicable**
- (c) **Any other reservations expressed by the monitoring agency about the end use of funds (To be submitted till the time the issue proceeds have been fully utilised) – Not Applicable**

## 12. Price- related data

Issue price (Rs): Rs.661 per Equity Share

Price parameters	At close of listing day, i.e. September 27, 2017	At close of 30th calendar day from listing day, i.e October 26, 2017 <sup>(1)</sup>	At close of 90th calendar day from listing day, i.e December 26, 2017 <sup>(1)</sup>	As at the end of 1 <sup>st</sup> FY after the listing of the issue (FY 2018) <sup>(3)</sup>			As at the end of 2 <sup>nd</sup> FY after the listing of the issue (FY 2019) <sup>(3)</sup>			As at the end of 3 <sup>rd</sup> FY after the listing of the issue (FY 2020) <sup>(4)</sup>		
				Closing price	High (during the FY)	Low (during the FY)	Closing price	High (during the FY)	Low (during the FY)	Closing price	High (during the FY)	Low (during the FY)
Market Price – BSE	681.55	682.80	784.80	792.45	872.00	619.00	1,032.85	1,037.00	683.00	Not Available	Not Available	Not Available
Index (S&P BSE - SENSEX)	31,159.81	33,147.13	34,010.61	32,968.68	36,443.98	31,081.83	38,672.91	38,989.65	32,972.56	Not Available	Not Available	Not Available
Market Price - NSE	681.20	684.95	786.40	793.85	872.00	638.65	1,033.30	1,036.95	638.80	Not Available	Not Available	Not Available
Index (CNX Nifty)	9,735.75	10,343.80	10,531.50	10,113.70	11,171.55	9,687.55	11,623.90	11,760.20	10,004.55	Not Available	Not Available	Not Available
Sectoral Index <sup>(2)</sup>	Not Available	Not Available	Not Available	Not Available	Not Available	Not Available	Not Available	Not Available	Not Available	Not Available	Not Available	Not Available

Notes:

- (1) 30<sup>th</sup> calendar day has been taken as listing date plus 29 calendar days; 90<sup>th</sup> calendar day has been taken as listing date plus 89 calendar days; in case 30th day, 90th day or 180th day is not a trading day, closing price on next trading day is considered
- (2) BSE & NSE do not have any relevant sectoral index
- (3) High and Low based on intraday prices; considered from listing date to the end of financial year for 1<sup>st</sup> FY
- (4) Pricing data not disclosed as the relevant period/date/fiscal year has not completed

### 13. Basis for Issue Price and Comparison with Peer Group & Industry

Accounting Ratio	Entity	As disclosed in the offer document <sup>(1)</sup>	At the end of 1st FY (March 31, 2018) <sup>(2)</sup>	At the end of 2nd FY (March 31, 2019) <sup>(3)</sup>	At the end of 3rd FY (March 31, 2020) <sup>(4)</sup>
Basic EPS	<b>Issuer:</b>				
	Standalone	14.32	19.01	23.11	Not Available
	<b>Peer Group &amp; Industry Average</b>	Not Available	Not Available	Not Available	Not Available
Diluted EPS	<b>Issuer:</b>				
	Standalone	14.25	18.99	23.06	Not Available
	<b>Peer Group &amp; Industry Average</b>	Not Available	Not Available	Not Available	Not Available
Basic P/E	<b>Issuer:</b>				
	Standalone	46.16	41.72	34.32	Not Available
	<b>Peer Group &amp; Industry Average</b>	Not Available	Not Available	Not Available	Not Available
Diluted P/E	<b>Issuer:</b>				
	Standalone	46.39	41.77	34.40	Not Available
	<b>Peer Group &amp; Industry Average</b>	Not Available	Not Available	Not Available	Not Available
RoNW (%)	<b>Issuer:</b>				
	Standalone	18.44%	20.85%	21.28%	Not Available
	<b>Peer Group &amp; Industry Average</b>	Not Available	Not Available	Not Available	Not Available
NAV per share	<b>Issuer:</b>				
	Standalone	82.57	100.04	117.20	Not Available
	<b>Peer Group &amp; Industry Average</b>	Not Available	Not Available	Not Available	Not Available

Note: As on the date of prospectus (September 21, 2017) there were no listed non-life insurance companies in India. Accordingly, it is not possible to provide an industry comparison in relation to our Company

(1) Prospectus dated September 21, 2017; data and ratios for fiscal 2017

(2) Source- Results of Q4FY18

(3) Source- Results of Q4FY19

(4) Not disclosed as reporting for the relevant fiscal years has not been completed

### 14. Any other material information

**March 18, 2019:** Company informed BSE about partnership with Mobikwik to offer an affordable online fraud protection policy

**Jan 31, 2019:** Company informed BSE that it has set a new Guinness World Record under its Ride to Safety initiative

**January 12, 2019:** Company submitted a clarification to BSE with reference to allegations of spending on pliable business associates, a practice barred by IRDAI

**December 19, 2018:** Company informed BSE that it had launched industry's first Artificial Intelligence (AI) based solution to facilitate instant renewals of expired or lapsed motor insurance policies

**September 17, 2018:** Company informed BSE that it had launched industry's first application to facilitate speedier claim verification process

**May 2, 2018:** Company informed BSE that it became the 1st Company in India to be certified with ISO 31000:2018 for Enterprise Risk Management (ERM) framework

**April 5, 2018:** Company informed BSE about new in-trip insurance program for Ola customers

**February 12, 2018:** Company informed BSE about its tie-up pact with RBL bank

**December 14, 2017:** Company informed BSE of its new insurance offerings for Solar Panels

**October 4, 2017:** Company informed BSE about contact details of authorized KMPs, responsible to determine materiality of any events or information for the purpose of making disclosure to the stock exchanges

***General note:***

***Terms capitalized herein which have not been defined have the same meaning as assigned to such terms in the Prospectus dated September 21, 2017***