

Name of the issue: ICICI PRUDENTIAL LIFE INSURANCE COMPANY LIMITED (the “Company” / the “Issuer”)

**1. Type of issue (IPO/ FPO)**

Initial Public Offering (IPO)

**2. Issue size (Rs crore / Rs mm)**

Rs. 6,056.79 crores / Rs 60,567.91 mm

*Source: Prospectus dated September 23, 2016*

**3. Grade of issue along with name of the rating agency**

- Name of rating agency: Not Applicable
- Grade: Not Applicable

**4. Subscription level (number of times).**

- 7.90x (before technical rejections and withdrawals)

*Source: Final post-issue monitoring report dated October 4, 2016*

**5. QIB holding (as a % of total outstanding capital) as disclosed to stock exchanges**

**(i) allotment in the issue**

- % of total outstanding capital: 5.69%<sup>(1)</sup>

**(ii) at the end of the 1st Quarter immediately after the listing of the issue (December 31, 2016)**

- The % of total outstanding capital: 4.95% (includes entire institutional public holding in the company)<sup>(2)</sup>

**(iii) at the end of 1st FY (March 31, 2017)**

- The % of total outstanding capital: 9.29% (includes entire institutional public holding in the company)<sup>(2)</sup>

**(iv) at the end of 2nd FY (March 31, 2018)**

- The % of total outstanding capital: 10.24% (includes entire institutional public holding in the company)<sup>(2)</sup>

**(v) at the end of 3rd FY (March 31, 2019)**

- The third financial year post-Issue would be completed on March 31, 2019 and hence the data is not available

*Notes:*

1. *As % of total outstanding share capital post-Issue; Source: Prospectus dated September 23, 2016*
2. *Source: Reporting to BSE under Clause 35 of the listing agreement*

**6. Financials of the issuer**

(Rs. in crores)	1 <sup>st</sup> FY (FY 2017) <sup>(1)</sup>	2 <sup>nd</sup> FY (FY 2018) <sup>(1)</sup>	3 <sup>rd</sup> FY (FY 2019) <sup>(2)</sup>
Income from operations	22,155.25 <sup>(3)</sup>	26,810.68 <sup>(3)</sup>	Not Available
Net Profit for the period	1,681.66	1,619.17	Not Available
Paid-up equity share capital	1,435.35	1,435.50	Not Available
Reserves excluding revaluation reserves	4,685.82	5,116.69	Not Available

Notes:

1. The above financials are based on consolidated basis as reported to the stock exchanges under the listing agreement
2. Financials not disclosed as reporting for the relevant fiscal years has not been completed
3. Income from operations calculated as net premium income

**7. Trading status in the scrip of the issuer :**

S. No.	Particulars	Frequently Traded / Infrequently Traded
(i)	at the end of 1st FY (FY 2017)	Frequently Traded
(ii)	at the end of 2nd FY (FY 2018)	Frequently Traded
(iii)	at the end of 3rd FY (FY 2019) <sup>(1)</sup>	Not Available

Note:

1. Not disclosed as reporting for the relevant fiscal years has not been completed

**8. Change, if any, in directors of issuer from the disclosures in the offer document**

S. No.	Particulars	Name of Director	Change due to
(i)	at the end of 1st FY (during FY 2017)	No Change	No Change
(ii)	at the end of 2nd FY (during FY 2018)	Dileep Chinubhai Choksi	Appointed
		Radhakrishnan Nair	Appointed

		Raghunath Hariharan	Appointed
		Adrian O Coonor	Resigned
		Ms. Rama Bijapurkar	End of Tenure
(iii)	at the end of 3rd FY (during FY 2019) <sup>(1)</sup>	Not Available	Not Available

1. *Relevant fiscal year has not been completed*

**9. Status of implementation of project/ commencement of commercial production**

- (i) **as disclosed in the offer document** – Not applicable
- (ii) **Actual implementation**– Not applicable
- (iii) **Reasons for delay in implementation, if any** – Not applicable

**10. Status of utilization of issue proceeds**

- (i) **as disclosed in the offer document**  
Not Applicable
- (ii) **Actual utilization**  
Not Applicable
- (iii) **Reasons for deviation, if any**  
Not Applicable

**11. Comments of monitoring agency, if applicable**

- (a) **Comments on use of funds** – Not Applicable
- (b) **Comments on deviation, if any, in the use of proceeds of the issue from the objects stated in the offer document** – Not Applicable
- (c) **Any other reservations expressed by the monitoring agency about the end use of funds (To be submitted till the time the issue proceeds have been fully utilised)** – Not Applicable

## 12. Price- related data

Issue price (Rs): Rs.334 per Equity Share

Price parameters	At close of listing day, i.e. September 29, 2016	At close of 30th calendar day from listing day, i.e October 28, 2016 <sup>(1)</sup>	At close of 90th calendar day from listing day, i.e December 27, 2016 <sup>(1)</sup>	As at the end of 1 <sup>st</sup> FY after the listing of the issue (FY 2017) <sup>(3)</sup>			As at the end of 2 <sup>nd</sup> FY after the listing of the issue (FY 2018) <sup>(3)</sup>			As at the end of 3 <sup>rd</sup> FY after the listing of the issue (FY 2019) <sup>(4)</sup>		
				Closing price	High (during the FY)	Low (during the FY)	Closing price	High (during the FY)	Low (during the FY)	Closing price	High (during the FY)	Low (during the FY)
Market Price - BSE	297.65	308.60	295.65	382.25	386.00	273.65	389.95	507.90	363.00	Not Available	Not Available	Not Available
Index (S&P BSE - SENSEX)	27,827.53	27,941.51	26,213.44	29,620.50	29,824.62	24,523.20	32,968.68	36,443.98	29,241.48	Not Available	Not Available	Not Available
Market Price - NSE	297.55	308.60	295.45	382.40	382.40	271.00	388.6	509.40	363.20	Not Available	Not Available	Not Available
Index (CNX Nifty)	8,591.25	8,638.00	8,032.85	9,173.75	9,218.40	7,516.85	10,113.7	11,171.55	9,075.15	Not Available	Not Available	Not Available
Sectoral Index <sup>(2)</sup>	Not Available	Not Available	Not Available	Not Available	Not Available	Not Available	Not Available	Not Available	Not Available	Not Available	Not Available	Not Available

Notes:

- (1) 30<sup>th</sup> calendar day has been taken as listing date plus 29 calendar days; 90<sup>th</sup> calendar day has been taken as listing date plus 89 calendar days; in case 30th day, 90th day or 180th day is not a trading day, closing price on next trading day is considered
- (2) BSE & NSE do not have any relevant sectoral index
- (3) High and Low based on intra day prices
- (4) Pricing data not disclosed as the relevant period/date/fiscal year has not completed

### 13. Basis for Issue Price and Comparison with Peer Group & Industry

Accounting Ratio	Entity	As disclosed in the offer document <sup>(1)</sup>	At the end of 1st FY (March 31, 2017) <sup>(2)</sup>	At the end of 2nd FY (March 31, 2018) <sup>(3)</sup>	At the end of 3rd FY (March 31, 2019) <sup>(4)</sup>
	<b>Issuer:</b>				
Basic EPS	Standalone	11.54	11.72	11.28	Not Available
	Consolidated	11.54	11.72	11.28	Not Available
	<b>Peer Group &amp; Industry Average</b>	Not Available	Not Available	Not Available	Not Available
	<b>Issuer:</b>				
Diluted EPS	Standalone	11.53	11.72	11.28	Not Available
	Consolidated	11.53	11.72	11.28	Not Available
	<b>Peer Group &amp; Industry Average</b>	Not Available	Not Available	Not Available	Not Available
	<b>Issuer:</b>				
Basic P/E	Standalone	28.90	32.62	34.50	Not Available
	Consolidated	28.90	32.63	34.51	Not Available
	<b>Peer Group &amp; Industry Average</b>	Not Available	Not Available	Not Available	Not Available
	<b>Issuer:</b>				
Diluted P/E	Standalone	29.00	32.62	34.50	Not Available
	Consolidated	29.00	32.63	34.51	Not Available
	<b>Peer Group &amp; Industry Average</b>	Not Available	Not Available	Not Available	Not Available
	<b>Issuer:</b>				
RoNW <sup>(5)</sup> (%)	Standalone	31.2%	30.0%	25.5%	Not Available
	Consolidated	31.2%	30.0%	25.5%	Not Available
	<b>Peer Group &amp; Industry Average</b>	Not Available	Not Available	Not Available	Not Available
	<b>Issuer:</b>				
NAV per share	Standalone	31.2	42.74	45.81	Not Available
	Consolidated	37.2	42.73	45.79	Not Available
	<b>Peer Group &amp; Industry Average</b>	Not Available	Not Available	Not Available	Not Available

Note: As on the date of Prospectus (September 23, 2016) there were no listed life insurance companies in India. Max Financial Services Limited (MFS), which is a holding company for Max Life Insurance Company Limited, is the only listed company where the listed parent holding company's main operating business is that of life insurance. However, MFS underwent a restructuring during the fiscal 2016 and hence comparative financial information corresponding to the latest fiscal year for MFS is unavailable as of date

(1) Prospectus dated September 23, 2016

(2) Financials from quarterly report for Q4FY17

(3) Financials from quarterly report for Q4FY18

(4) Not disclosed as reporting for the relevant fiscal years has not been completed

(5) Excludes the effect of fair value change account

#### **14. Any other material information**

**Jan 19, 2018:** Company informed BSE of appointment of Mr Dileep Chinubhai Choksi as an Independent Director for a term of five years with effect from January 19, 2018

**Jan 17, 2018:** Company informed BSE regarding cessation of Independent Director as the tenure of Ms. Rama Bijapurkar, as an Independent Director of the company got over on January 16, 2018

**July 28, 2017:** Company informed BSE about 'IRDAI's order on taking over policyholder's liabilities and corresponding assets of Sahara Life Insurance

**March 3, 2017:** Sold 3,074,710 shares (2.0036% of total equity) in Kalpataru Power Transmission Limited

**October 17, 2016:** Authorized KMPs, (namely Satyan Jambunathan, CFO and Vyoma Manek, Company Secretary) to determine materiality of any events or information for the purpose of making disclosure to the stock exchanges

**October 17, 2016:** Published the Company's Code of Practices and Procedures for Fair Disclosure of Unpublished Price Sensitive Information

#### ***General note:***

***Terms capitalized herein which have not been defined have the same meaning as assigned to such terms in the Prospectus dated September 23, 2016***